

MARCONI STADIUM



**MARCONI
STALLIONS FC**
EXPRESSION OF INTEREST



 **CLUBMARCONI**

ABOUT

Marconi Stallions Football Club is an Australian semi-professional (1st Grade Men) and amateur soccer club situated in Bossley Park, NSW, amid the rapidly expanding region of Greater Western Sydney.

Marconi Stallions FC is fully owned and operated by Club Marconi Ltd (ABN 60 000 196 832), one of the leading, and most successful registered clubs in Australia.

With over 36,000 members with heritage from across the globe, we are proud to be known as Sydney's premier venue bringing a range of cultures together under the one roof.

Our hospitality and diversity pays homage to our forefathers – their vision for a Club where all could enjoy their time is what motivates us to continue growing, embracing the multicultural legacy that is Western Sydney. Club Marconi is currently a multi-site venue with Club Marconi Ltd, CSI Marconi located in Schofields and Italo Australian Sports & Recreation Club located in North Lismore.

Club Marconi is situated on 31 acres (12.9 hectares) of playing fields and parkland, adjacent to Marconi Stadium; the 9,000-capacity home ground of the Marconi Stallions. The stadium, affectionately known by players and fans as the *Palace*, also regularly hosts matches for the Western Sydney Wanderers FC National Youth League and W-League teams.

Established in 1960, Marconi Stallions FC has a long and proud history and has been crowned Australian champions four times. The Club was a founding member of the National Soccer League in 1977.

Throughout the Club's history, the team has been an institution of the Italian community in Sydney, and the Stallions current playing strip of green shirt, white shorts, red socks, pays homage to the Italian flag.

The Marconi Stallions currently have 413 registered players in 2023 season. They consist of 198 Men/Boys; 140 Women/Girls and 75 Juniors. Marconi Stallions 1st Grade team competes in the National Premier Leagues NSW. Our player pathways include international, domestic and schools.



BOARD OF DIRECTORS



Domenico (Morris) Licata
PRESIDENT



Sam Noiosi
DIRECTOR



Tony Paragalli
DIRECTOR



Sam Vaccaro
DIRECTOR



Mario Soligo
VICE PRESIDENT



Robert Carniato
VICE PRESIDENT



Fernando Pellegrino
DIRECTOR



Angelo Ruisi
DIRECTOR



Frank Oliveri
DIRECTOR

BOARD OF DIRECTORS

Domenico (Morris) Licata

(Director: 22 October 2000 to 25 September 2005);
(Director: 25 October 2009 to Present)

Title: President
D.O.B- 02.08.1965

Qualifications: Company Director

Experience and expertise

Domenico (Morris) Licata brings to the Board extensive Function Centre experience. Domenico has been a Director of Club Marconi for 19 years and was elected Vice President in October 2015. He is a long-standing Member of the Club, with over 31 years of membership.

Mario Soligo

(Director: 9 September 2001 to Present)

Title: Vice President & Sports President
Qualifications: Builder, Company Director
D.O.B 28.05.1966

Experience and expertise

Mario Soligo is a professional builder, having been a Company Director of Soligo Concrete Constructions Pty Ltd since 1986. In 2009, Mario was recognised by the Federal Government of Australia with the Sports Achievement Award for contributions to sports and the community. In 2010, Mario became Club Marconi's representative Director on the Board of Directors of South Western Italian Australia Association (SWIAA) who provides social welfare, cultural and cross-cultural services for Italian residents in the South West region of Sydney. In October 2014, he became an Elected member of the SWIM Board and currently holds the position as Chairman of the Board of Directors. Mario has had a long association with Club Marconi, with his parents amongst the first Members of the Club. In 2001, Mario became a Financial Life Member and in late 2001 was elected to the Board of Directors of Club Marconi. He has participated in several committees, namely Audit and Strategic Planning, Building, Discipline, Finance, Marketing, Gaming and Sports. Mario was elected Vice President in 2009, and became Sports President, overseeing 18 Sporting Associations.

Mario brings to the Board a wealth of experience and a successful track record running a business, managing large projects and developments spanning over 30 years, as well as over 19 years' experience in the Club industry and 12 years' experience in aged care. He currently serves as Chairperson of the Sports Committee and is a member of the Audit & Strategic Committee.

Robert Carniato

(Director: 9 September 2001 to Present)

Title: Vice President & Football Chairman
D.O.B: 09.08.1965

Qualifications: Concrete Construction, Company Director

Experience and expertise

Robert Carniato is a working Director of Cox Concrete (NSW) Pty Limited for over 30 years. The company has been established for over 45 years. Robert is a Member of the Master Builders association, which works in conjunction with the Building Industry. Robert's father and grandfather were Foundation Members. Robert has a long and passionate history with the Club, being a Member for over 35 years. Robert has been on the Board of Club Marconi since 2001. He is currently a member of the Building Committee, Chairman of Football, Audit and Strategic Committee.

Salvatore Vaccaro

(Director: 12 October 2003 to March 2010 and 10 November 2013 to Present)

Title: Director
D.O.B- 09.12.1961

Qualifications: Founder and Director of Vaccaro Group (Over 35 years-experience in electrical contracting) Company Director.

Experience and expertise

Sam brings extensive business experience to the Board of Club Marconi providing valuable knowledge of all aspects of business management and operations. Sam has been associated with the Club since 2003 being on the Board of Directors from October 2003 until March 2010 and a current Director appointed in 2013. He is also a member of the Building, Sports and Football Committees.

Salvatore Noiosi

(Director: 26 November 2006 to Present)

Title: Director
D.O.B: 13.11.1961

Qualifications: Retailer, Company Director

Experience and expertise

Sam Noiosi has over 40 years of experience in retail, selling hardware and building materials. He has been associated with the Club for over 35 years and has been a Board Member for the past 17 years. Sam is a Member of the Audit and Strategic and Sports Committees and the Chair of the Building Committee. Sam brings retail experience, people skills and an extensive knowledge of building and construction to the Board of Club Marconi. In addition, running his own business has significantly contributed to his role on the Board giving him an understanding of all aspects of business, including operations, finance, marketing and managing employees.

Sam Noiosi is Club Marconi representative to SWIM.

Frank Oliveri

(Director- 12 October 2003 to 25 October 2009 and 27 November 2011 to Present)

Title: Director
Qualifications: Corporate Property, Company Director

Experience and expertise

Frank served 17 years as an elected Councillor on Fairfield City Council and as Deputy Mayor and was also previously appointed by the NSW Government to the Board of the Greater Western Sydney Economic Development Board, Small Business Development Corporation, Regional Development Australia (Greater Sydney) Board, NSW Property Services Advisory Council and NSW Government- Italian Multicultural Advisory Council.

Frank has been a Member of the Club for over 20 years and has served as a Director of the Club for 16 years, including currently serving the Board as the Chairperson of the Gaming, Food & Beverages, Audit and Strategic and Operations Committees.

Angelo Ruisi

(Director: 10 November 2013 to Present)

Title: Director
Qualifications: Sales Manager for Computer Systems to the Hospitality Industry, Family business part-owner of cafes and a nightclub

Experience and expertise

Angelo has been part of the Marconi family since childhood. For eight (8) years prior to being elected on the Board, Angelo volunteered his time as Vice-Captain and Treasurer of the Club Marconi Snooker Association, in which he organised competitions etc. Angelo is a Director of Club Marconi, appointed in 2013.

Angelo brings to the Board his knowledge of the hospitality industry and his commitment to Club Marconi. He is a member of the Sports, Marketing, Gaming, Football and Food and Beverage Committees.

Anthony Paragalli

(Director: 3 November 2019 to Present)

Title: Director

Qualifications: Company Director

Experience and expertise

Tony has been a member of Club Marconi for over 45 years. Tony is a knowledgeable, passionate supporter of Marconi Stallions and coached Marconi's Netball teams from 2001-2003.

In 1981 he built, owned and operated a successful family business (AFA Sheetmetal Components Pty Ltd) in Wetherill Park which he passed on to his son following his retirement. He brings to the Board his vast business experience and enthusiasm for the Club. Tony was elected Director of Club Marconi on 3 November 2019. He is a member of the Sports, Building and Football Committees and Food and Beverages Committee.

Fernando Pellegrino

(Director: 30 January 2022 to Present)

Title: Director
Qualifications: Company Director & Partner

Experience and expertise

Fernando Pellegrino is the Director of Hair Nature Group Pty Ltd, the official Australian and New Zealand distributor and partner of the Artego brand (Italian professional hair products). Artego is one of the leading brands in the European hair industry, with a strong global presence.

In addition to small business management, Fernando is passionate about supporting charitable organisations as well as sporting administration in particular Football.

Fernando's passion for football is linked to Marconi Club having been fortunate to be part of the Marconi youth development program in the 80's and 90's.

Fernando has been a part of the Minister of Multiculturalism's Italian advisory board committee. In addition Fernando and Hair Nature Group Pty Limited are supporters of diverse charitable organisations such as the 'Autism Advisory Support Services' and the 'Elimination of Violence Against Women'.

Fernando brings to the board a wealth of knowledge and experience in the areas of Sales, Marketing and Branding having managed successful small businesses for the past 15 years. In addition the principle values and behaviours Fernando adheres to and brings to the board are Integrity, Honesty, Accountability, and Respect.

He is a member of Football and Food & Beverages Committees.

Objectives Short term

The company's short term objective is to deliver a profitable business to the membership that builds towards delivering a friendly world-recognised sporting, social and recreational facility to South Western Sydney.

Long term

The Company's long term objectives are:

- To deliver a friendly, world recognised sporting, social and recreational facility focussing on the strengths of the local community, aiming our facilities and service to support these goals, and to foster and nurture sporting activities for youth and adults; and
- To acquire by purchase, lease or otherwise property and buildings for the improvement, betterment and growth of the Club and use of members and visitors.

Strategy for achieving the objectives

In order to ensure the short term objectives are being met, the company will:

Strive to increase membership by targeting and converting visitors during club and community events;

Assess and streamline appropriately the corporate structure to ensure ownership of actions and duties at all tiers of the organisation;

Investigate, assess and maintain operational and facility 'Masterplans' based on 'best-practice' and 'result-based' strategies to ensure effective facility management and enhancement;

Monitor and manage carefully all costs of goods, contracts and wages to maximise effectiveness and profitability while maintaining the highest industry standards for the delivery of quality services, functions and amenities;

Establish and continuously monitor tender processes for all systems and operations within the company to ensure integrity and transparency in these processes while delivering the best quality and value for money;

Investigate and implement 'multi-skill' training for all company personnel;

Monitor continuously and manage effectively company personnel leave entitlements to minimise and/or reduce any potential liability;

Investigate and manage workers' compensation claims effectively;

Monitor, assess and update technology where necessary to deliver more cost-effective services; Revise, adopt and maintain 'best-practice' management principles for capital expenditure; Maintain, renovate and update facilities whenever possible; and

Foster and nurture sporting abilities in children and adults.

In order to ensure the long term objectives are being met, the company will:

Continue to liaise with community stakeholders, including schools, TAFE NSW, local council, NSW Police, community groups, sporting associations and importantly, our members;

Provide employment opportunities to people living in the area;

Provide nationally recognised training to staff to assist in providing 'world-class' customer service whilst at the same time providing staff with formal qualifications and skills;

Bring focus to the company by offering our facilities on the world stage;

Continue to expand on sporting opportunities to introduce new sports within the company and to continue to improve our sporting facilities for members' enjoyment;

Ensure a mix of Catering, Beverage, Gaming and Entertainment facilities that support the demographic of the Club membership base and the local community; and

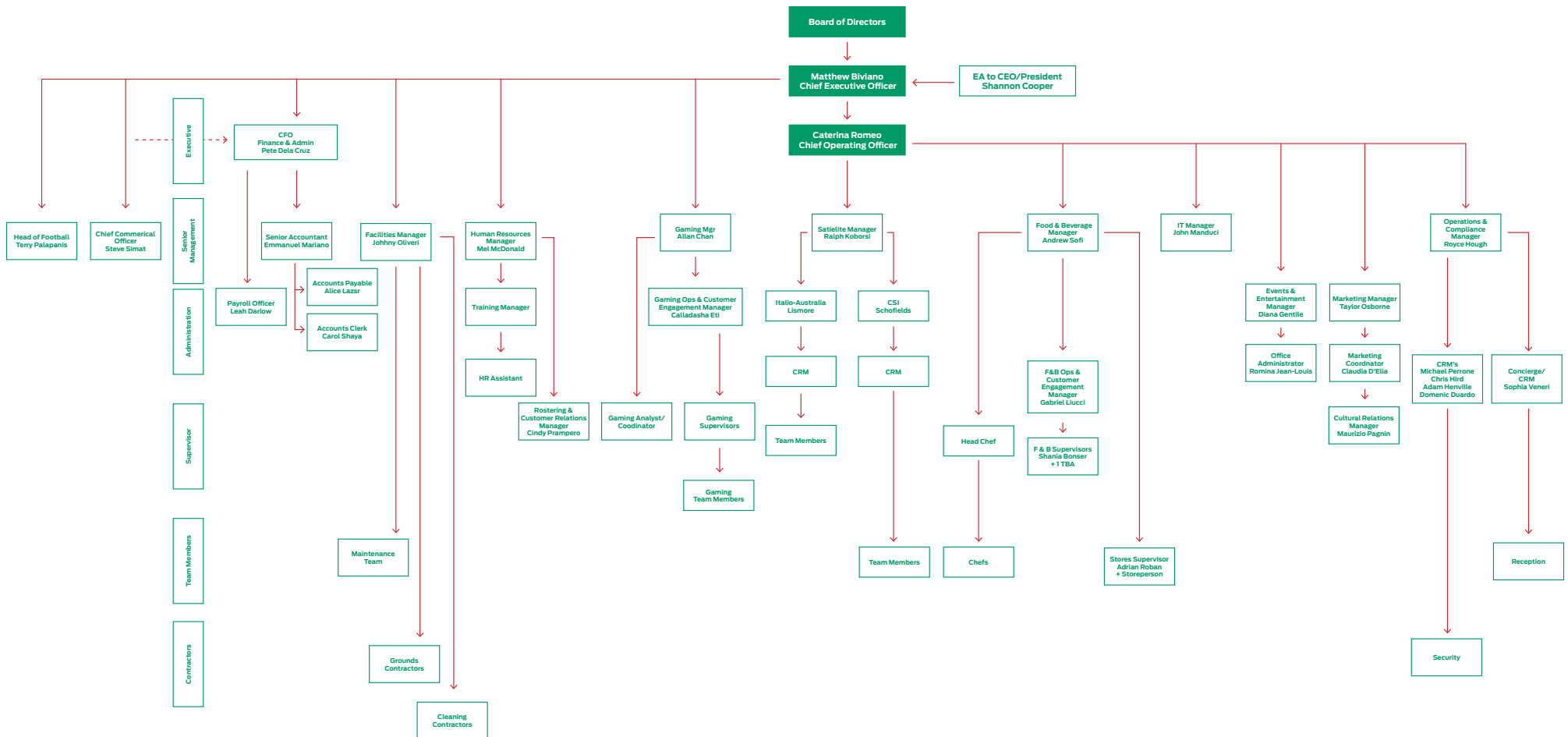
Maintain and continue to enhance a strategic 'master-plan' facility and business approach to ensure the effective utilisation of current and future resource

THE TEAMS

MEN/BOYS	WOMEN/GIRLS	JUNIORS
1st Grade (NPL MEN)	1st Grade (NPL1 WOMEN)	U6 x 2
U20's (NPL MEN)	U20's (NPL1 WOMEN)	U7 x 3
U18's (FNSW BYL1)	U16's(FNSW GYL2)	U8 x 3
U16's (FNSW BYL1)	U15's (FNSW GYL2)	U9 x 1
U15's (FNSW BYL1)	U14's (FNSW GYL2)	
U14's (FNSW BYL1)	U13's (FNSW GYL2)	
U13's (FNSW BYL1)	U12's (FNSW GYL2)	
U12's (FNSW SAP)	U11's (FNSW GYL2)	
U11's (FNSW SAP)	U10's (FNSW GYL2)	
U10's (FNSW SAP)		
U9's (FNSW SAP)		

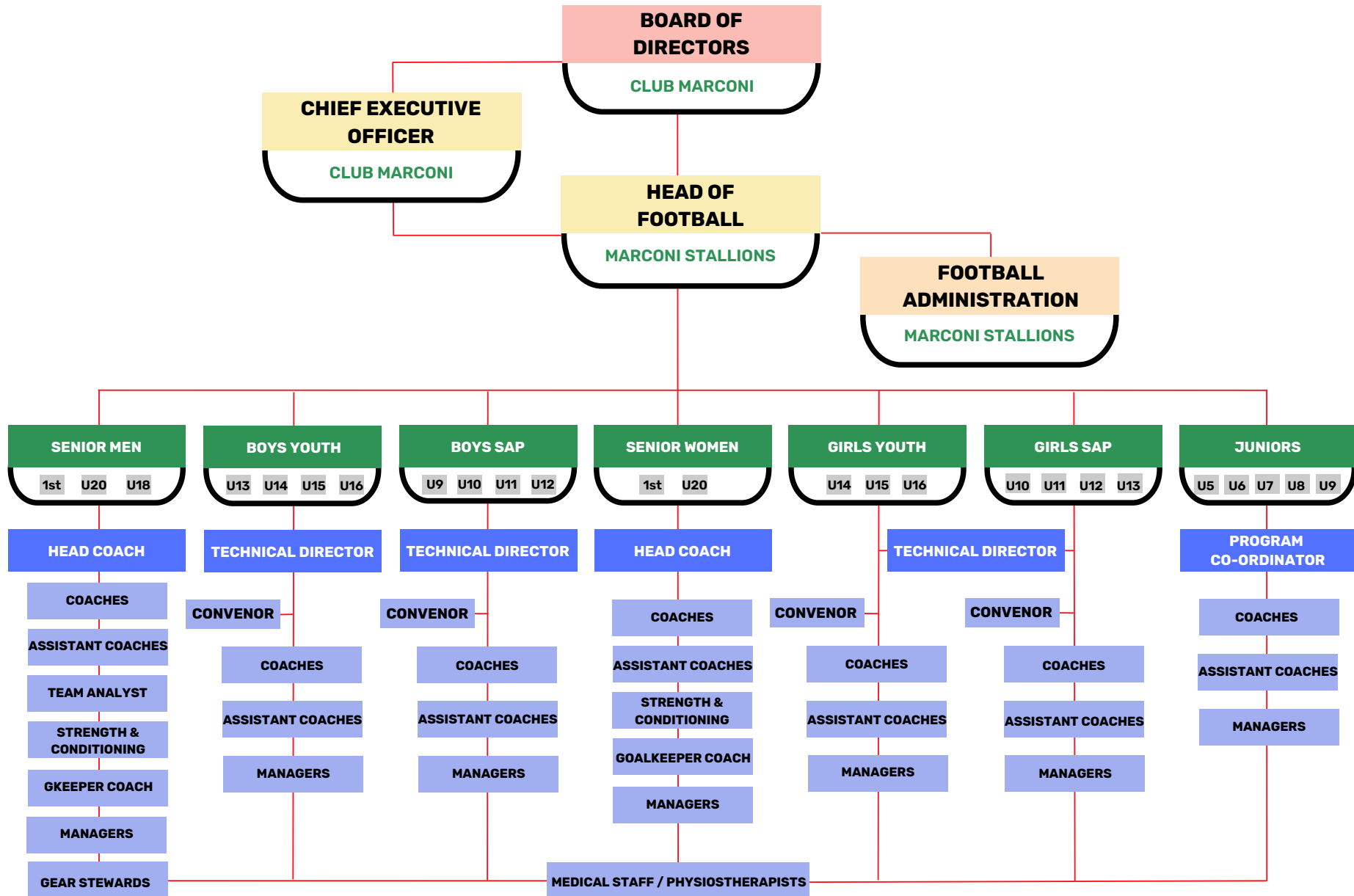


CLUB MARCONI'S ORGANISATIONAL CHART 2022 - 2023



ORGANISATIONAL CHART

2022 - 2023



ACHIEVEMENTS



FIRST SOCCER TEAM 1959
PHOTO TAKEN BY MINERVA STUDIOS



HONOURS

- NSL Champions – 1979, 1988, 1989, 1992-93
- NSL Minor Premiers – 1989, 1989-90, 1995-96
- NSL Cup Winners – 1980
- NSW 1st Division Champions – 2017
- NSW NPL 2 Champions – 2017
- NSW NPL 2 Premiers – 2017
- National Youth League Champions – 1988, 1995-96

DIVISIONAL HISTORY

- 1962 – 1963 NSW Federation Amateurs
- 1964-1969 NSW Second Division
- 1970 – 1976 NSW First Division
- 1977 – 2004 National Soccer League
- 2004 – 2015 NSWPL/NPL NSW 1
- 2016 – 2017 NPL NSW 2
- 2018 – 2023 NPL NSW 1

NSW PREMIER LEAGUE

- 2014 – 8th / W7-D4-L11
- 2015 – 12th / W2-D1-L19
- 2018 - 6th / W8-D6-L8
- 2019 – 5th / W10 -D2 -L10
- 2020 – 7th / W4-D2-L5
- 2021 – 9th / W3-D10-L4
- 2022 – 4th / W11-D7-D4



VISION

Marconi Stallions FC has been inspiring and developing talented players and actively participating in regulated competitions since 1960.

From coaching players on all aspects of the sport, to honouring their athletic skills, Marconi is proud to teach not only the love of the game, but to also impart the ideals of good sportsmanship, teamwork, and loyalty.

The Club's primary goal is to build a vibrant, successful, and sustainable football club that serves their players,

their fans, and the community. Personal performance, improvement and development are constants in their quest for individual, collective and continuous organisational improvement.

Their vision is to deliver a permanent return to the national football competition and Marconi Stallions are committed financially, physically and emotionally to making that bid a success, on and off the field.

HISTORY AND CULTURE

The Marconi Stallions are the soccer team of Club Marconi, founded as a social and sporting club in 1958 by Italian immigrants who settled in Sydney's western suburbs. Those Italians had a profound influence on Australian culture and lifestyle and their ethos of hard-work, mateship, and family values, along with their love of sport, struck an affinity with the 'Aussie spirit'.



1960's

The Italians also brought their passion for soccer to Australia. Marconi Football was established just two years after the club was founded, starting with a youth side in 1960. Over the next decades it became a dynamic force in the sport, a name synonymous with soccer, not only in NSW but the whole of Australia.

In 1961 the Southern Districts Soccer Association, of which Marconi Football was part, conducted competitions for over 10,000 junior players in the Liverpool and Fairfield district. They administered their operations from Club Marconi for 18 years.

From its inception, the Club became a force to be reckoned with and in 1961 the team won the Amateur Cup and two years later won both the NSW Soccer Federation and the Amateur Cup.

A senior team soon followed and was promoted to Division One of the Amateur League. Many ex-European players such as Klaus Okon, Les Scheinflug, Rale Rasic, Paul Pols and Hans Van Kwewegen joined the emerging club in the 1960's.

1970's

By the 1970's Marconi had established itself as one of the strongest clubs in Sydney and was accepted into the NSW State League – the highest level of competition at the time. Many Marconi players were selected for the Australian team including Peter Sharne, Gary Byrne, Ernie Campbell, Rene Colusso, Allan Maher, Ray Richards, and Jim Rooney.

In 1977, Marconi became a founding member of the first ever National Soccer League – the Philips Soccer League – and the club won their first national title just two years later.

1980's

What is generally described as the club's "golden era" started in the late 1980s, when some of the finest players in Australia made their way to Marconi. The club was a formidable power and between 1984 until 1991 and never finished lower than fourth position in the National League.*

The club won the National Soccer League (NSL) title a record four times and is one of only two clubs to have competed in every season of the NSL.

1990's

In the mid-1990s the Club became known as Marconi-Fairfield before transitioning to the present-day Marconi Stallions.

Marconi also established a Women's First-Grade team in 1992.

2000's

Football Federation Australia established the A-League as a successor to the National Soccer League (NSL) in 2004. Marconi entered the NSW Premier League in the same season with mixed results for the next few years, until winning another premiership in 2012 and again in 2017.

This year sees Marconi Stadium approved as a Training Venue for the 2023 Women's World Cup.

NOTABLE MARCONI ALUMNI

Marconi Stallions have significantly contributed to the growth of football in Australia and has produced 75 Socceroos, including six former captains, and at least 15 Matilda's to date.

Some of those notable Australian players rising from the Marconi ranks include:

- Harry Kewell (Winger)
- Frank Farina (Striker and national team coach)
- Mark Schwarzer (Goalkeeper)
- Michael Beauchamp (Defender)
- Matt Ryan (Goalkeeper)
- Paul Okon (Midfielder)
- Ante Kovic (Goalkeeper)
- Archie Thompson (Striker / Winger)
- Luke Casserly (Midfielder & former Australia Head of National Performance)
- Alex Brosque (Midfielder)



TERRITORY

Marconi Stallions FC is located in Bossley Park and is part of Fairfield City Local Government Area. It resides in the southern section of Greater Western Sydney.

The region has one of the fastest growing populations in Australia and is roughly home to 1 in 11 Australians. It is also home to Australia's third largest economy.

With over 2.6 million people, it is a growing region of economic opportunity, community aspiration and environmental diversity.



FINANCIAL CAPACITY

Marconi Stallions FC is fully owned and operated by Club Marconi Ltd (ABN 60 000 196 832), one of the largest, most modern, and most successful registered clubs in Australia. Boasting nearly 36,000 members, Club Marconi is also Sydney's largest sports club and invests around \$2 million annually to fund the Marconi Stallions FC in the National Premier League, and has done so for the past 5 years.

With current assets in excess of \$136m, and 63 years of continuous commitment to fostering football and the Marconi Stallions, at all levels, Club Marconi is financially secure.

Club Marconi's 2022 Annual Report can be viewed [**HERE**](#)

CAPITAL INVESTMENT

A series of multi-million-dollar upgrades to Marconi Stadium have already received DA approval and include"

- \$800,000 to improve amenities beneath the Grandstand including change rooms, media room, coaches room, football office, gear stewards and managers room, toilets, stadium entrance, hallways, player tunnel and surrounding pathways.
- \$4,600,000 for a Synthetic Field Project including two full-size and two mini size

synthetic fields, stadium stand and seating, lighting towers, paths and entrances, outdoor storage cages and boundary fencing.

There is also \$1,00,000 allocated to upgrading the Main Marconi Stadium which will incorporate replacement or rejuvenation of the grass field, new LED stadium lighting, upgrades to corporate boxes, upgrades to the media room and announcers box and a new 6m x 4m video board.



GOVERNANCE

Club Marconi and Marconi Stallions FC have a long standing and clear organisational structure, as well as transparent processes and practices. They follow and maintain the following policies and codes of conduct:

- Football Federation Code of Conduct (2007)
- Football Federation Spectator Code of Behaviour (2007)
- Football Australia Member Protection Framework / National Complaint Procedure (2020)
- Boys Youth League Handbook 2023 – Annual handbook that covers Player Selection Process; Training, Playing & Development; Conduct; Registration; Club Communications; Apparel & Equipment; Staff and Management; Injuries & Incidents; Insurance; Complaints; Social Media;

FNSW (Football NSW) & FA (Football Australia) plus an Acknowledgement and Declaration for both the player and club.

- Marconi Stallions Players Code of Conduct (signed and dated agreement)
- Marconi Stallions Coaches Code of Conduct (signed and dated agreement)
- Marconi Stallions Parent/Carer Spectator Code of Conduct (signed and dated agreement)
- Club Marconi is a public company limited by guarantee and not having a share capital. The company is governed by the Corporations Act and Registered Clubs Act.

Club Marconi Ltd is further governed by its constitution which was most recently amended by Special Resolutions passed at the Annual General Meeting of the Club held on 13 November 2022



MARCONI STALLIONS FC

Home Ground
Marconi Stadium

Address
Club Marconi, 121-133 Prairie Vale Rd, Bossley Park NSW 2176

Capacity
9,000

Office Address
Club Marconi, 121-133 Prairie Vale Rd, Bossley Park NSW 2176

Website
www.clubmarconi.com.au

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